



Sales Representative at Caltech – Sweden or Denmark

Are you ready to take your technical expertise to the next level and join an international company?

At Caltech, we are looking for a dedicated and results-driven Sales Representative with technical knowledge to strengthen our position in the calibration and measurement equipment market.

About the Role

As a Sales Representative at Caltech, you will focus on advising and selling advanced measurement and calibration equipment. Your responsibilities will include:

- Proactively seeking out and maintaining relationships with existing and potential customers.
- Providing technical advice and identifying customer needs in industries such as research, development, and manufacturing.
- Participating in trade shows and demonstrating products.
- Collaborating with our technical team to deliver the best solutions for our customers.

The role involves travel activity to visit customers and attend events. The position is based in Stockholm, and you will have significant flexibility to organize your time and activities.

About You

We are looking for someone who:

- Possesses strong technical knowledge, ideally with experience in calibration and measurement equipment.
- Is outgoing, self-motivated, and enjoys building relationships.
- Is fluent in **Swedish** and has technical English proficiency (if applying from Sweden).
- Is fluent in **Danish** and has technical English proficiency (if applying from Denmark).
- Has sales experience/B2B business or a strong interest in developing a career in sales.



What We Offer

- An exciting and varied workday with a high degree of autonomy.
- Opportunities for professional and personal growth in an international company.
- A supportive team that will help you achieve your goals.
- A competitive salary, pension plan, and other employee benefits.

Application and Contact

Please send your application and CV to Mats Svensson, mats.svensson@caltech.se. The position is to be filled as soon as possible, but we are willing to wait for the right candidate. If you have any questions about the position, feel free to contact Mats by email.

Join Caltech and help us make a difference with cutting-edge technological solutions!

Caltech AB is a sales and knowledge company operating in Sweden and Denmark. We provide both hardware and software from the largest and best suppliers in their respective fields. Combined with our extensive expertise, this ensures that we can always help you, as our customer, find the best and most efficient solutions tailored to your specific needs.

We continuously work to enhance the quality of our delivered services, and all our operations are guided by well-established quality assurance systems. Caltech AB is certified for product responsibility.